

What to Do When In-Person Engagement Isn't Possible

League of California Cities
Virtual Annual Conference

Thursday, October 8, 2020



Thank you for joining us today!

Today's Presenters



Erica L. Manuel
CEO & Executive Director
Institute for Local Government
Moderator



Robert (Rob) Johnson
City Manager
City of San Jacinto
Panelist



David Loya
Community Development Director
City of Arcata
Panelist



Hanna Stelmakhovych
Senior Program Coordinator
Institute for Local Government
Panelist

Today's Agenda

Welcome & Overview

Public Engagement - Setting the Stage

- Erica L. Manuel, CEO & Executive Director, ILG

Presentations

- Rob Johnson, City Manager, City of San Jacinto
- David Loya, Community Development Director, City of Arcata
- Hanna Stelmakhovych, Senior Program Coordinator, ILG

Chat Q&A

About ILG

Non-Profit, Non-Partisan & Here to Help

- ILG is the non-profit training and education affiliate of three statewide local government associations
- Together with our affiliates, we serve over 2,500 local agencies – cities, counties and special districts
- We provide practical and easy-to-use resources so local agencies can effectively implement policies on the ground



**California Special
Districts Association**
Districts Stronger Together

ILG's Programs & Services

Program Areas

Leadership & Governance

Civics Education & Workforce

Public Engagement

Sustainable & Resilient Communities



Services

Education & Training

Technical Assistance

Capacity Building

Convening

Our mission is to help local government leaders **navigate complexity, increase capacity & build trust** in their communities

What Do We Mean by Public Engagement?

Civic Engagement

Involvement in civic and political life of their community

Public Information/Outreach

One-way local government communication to inform – may be no-cost

Marketing/Advertising

Promotional messages disseminated across communication channels to inform – usually paid

Public Engagement

A broad range of methods to inform *and* collect feedback

What is “Authentic” Public Engagement?

Inclusive

Accessible

Dialogue

**Culturally
Competent**

As a result, leaders know where the public stands as problem solving progresses, while residents themselves contribute to solutions through their input, ideas and actions.

Why Engage the Public?

Better identification of the public's values, ideas and recommendations

More informed residents - about issues and about local agencies

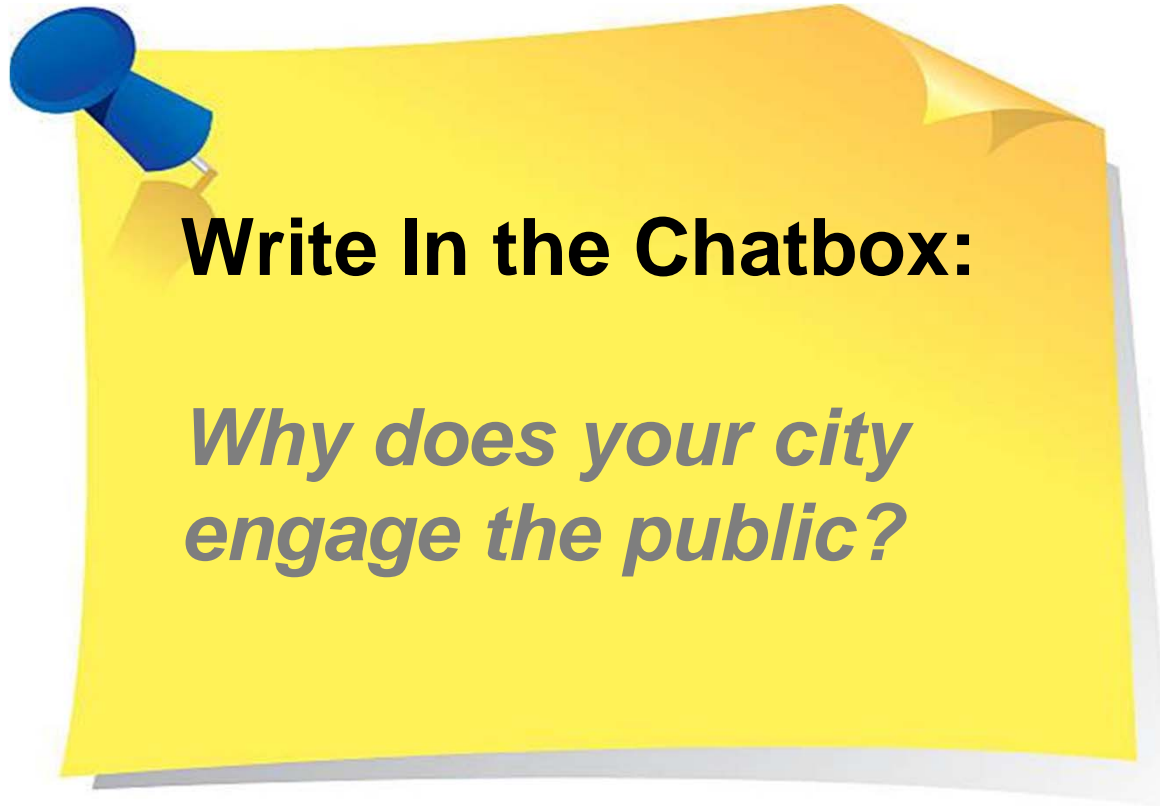
Improved local agency decision-making and actions, with better impacts and outcomes

More community buy-in and support, with less contentiousness

Faster project implementation with less need to revisit

More trust - in each other and in local government

Chat Box Engagement



City of San Jacinto



Robert Johnson
City Manager



WHAT TO DO WHEN IN-PERSON ENGAGEMENT ISN'T POSSIBLE



ROBERT (ROB) JOHNSON
CITY MANAGER
CITY OF SAN JACINTO

League of California Cities Annual Conference
October 8, 2020

WHO ARE WE?... #GoSANJACINTO



CITY OF SAN JACINTO SNAPSHOT

- INCORPORATED: 1888 – 132 YEAR OLD START UP CITY
- POPULATION: 51,028 (CA DOF 1/1/2020)
- SQUARE MILES: 26 | ROUGHLY 19 BUILT OUT
- MEDIAN AGE: 31.4
- AVG. HH INCOME: \$63,348 (POINT2HOMES.COM)
- MED HOME PRICE: \$336,348 (SRCAR 6/2020 +11%)
- NEW RESIDENTIAL PERMITS: 113 | 938 (2017-PRESENT)
- ~1,000,000SQFT NEW RETAIL ENTITLED | UNDER APPLICATION
- PUBLIC SAFETY 68% OF BUDGET EXPENDITURES
- 7TH LOWEST STAFF TO POPULATION RATIO IN RIVCo AT 1.11/1000
- BUDGET: REV \$19.3M vs. EXP \$21.1M
- STAGGERING \$589M SALES LEAKAGE TO SURROUNDING CITIES...

WHAT DID WE DO...



- CITY TOOK OVER SPECIAL EVENTS TO CONNECT CITY HALL WITH COMMUNITY
 - RAGTAG BAND OF COMMUNITY GROUPS PRODUCED PRIOR W/O CITY PARTICIPATION
- BUILT UP A SOLID PROGRAM FROM 2/2017 – 3/2020 → THEN COVID19
 - INDEPENDENCE DAY PARADE AND STREET FAIR
 - KOOK AUGUST NIGHTS CONCERT SERIES (WEDNESDAY NIGHTS AT MANSION)
 - STATE OF THE CITY – CITY PRODUCED
 - TRUNK OR TREAT W/ SJPD (RIVCO SHERIFFS DEPT) – CLOSING STREETS TO MASS APPEAL
 - ALL PRODUCED W/DONATIONS & SPONSORSHIPS
- LAUNCHED GENERAL PLAN 2040
 - HELD HIGHLY ATTENDED WORKSHOPS AVERAGING 45 COMMUNITY MEMBERS FOR 4 SEPARATE WORKSHOPS
- SOLID COMMUNITY SUPPORT & PARTICIPATION W/GROWING ENGAGEMENT
- CREATED A GROWING BRAND FOR CITY/COMMUNITY ENGAGEMENT
- PROVIDED INFORMATIONAL MATERIALS & FEEDBACK CENTER AT EACH EVENT

WHAT TO DO...



- COMMUNITY ENGAGEMENT...
 - ✓ *HOST A TOWN HALL, ROUND TABLE, MEET & GREET*
- PUBLIC FEEDBACK...
 - ✓ PUBLIC INTERACTION, EVENT BOOTH, SPECIAL EVENTS, CITY COUNCIL MEETINGS
- TRANSPARENCY...
 - ✓ WHAT IS THE CITY DOING & WHY?
- PERCEPTION...
 - ✓ NEGATIVE | POSITIVE UNDERSTANDING BECOMES REALITY OVER TIME
- INFLUENCING...
 - ✓ CASTING VISION, GAINING SUPPORT, SHARING EXCITEMENT, LET'S GO!

WHAT HAPPENS WHEN THE CONNECTION IS LOST?

- RUMORS, GOSSIP, STORY TELLING, NO ANSWERS TO QUESTIONS, DISCONNECTION, NEGATIVE REACTIONS, UNHAPPY RESIDENTS & DISGRUNTLED BUSINESS COMMUNITY

WHAT TO DO...



- COVID-19 HAPPENED...
 - ✓ SHUT DOWN CITY FACILITIES, PARKS, SPECIAL EVENTS, IN-PERSON GATHERINGS, FEEDBACK, PUBLIC ENGAGEMENT, PUBLIC INTERACTION, MESSAGING, SOCIALIZATION ... ETC.
 - ✓ OR DID IT?
- CONNECTION TO THE COMMUNITY ... WHAT ARE WE GOING TO DO?
 - ✓ NO TRUE LOCAL MEDIA COVERAGE VIA NEWSPAPERS
 - ✓ NO LOCAL TV STATIONS
 - ✓ DOES RADIO STILL HAVE ITS REACH?
 - ✓ WHO ARE OUR LOCAL MEDIA PARTNERS ... HELLO?
- TRANSPARENCY...
 - ✓ WHAT IS THE CITY DOING & WHY?
- PERCEPTION...
 - ✓ NEGATIVE | POSITIVE UNDERSTANDING BECOMES REALITY OVER TIME
- INFLUENCING...
 - ✓ CASTING VISION, GAINING SUPPORT, SHARING EXCITEMENT, LET'S GO!

WHAT HAPPENS WHEN THE CONNECTION IS LOST?

- RUMORS, GOSSIP, STORY TELLING, NO ANSWERS TO QUESTIONS, DISCONNECTION, NEGATIVE REACTIONS, UNHAPPY RESIDENTS & DISGRUNTLED BUSINESS COMMUNITY

WHAT TO DO... SANJACINTOCA.GOV



- USED COVID-19 TO LAUNCH NEW WAY TO ENGAGE COMMUNITY & CITY HALL ...

- ✓ *CREATED OWN CONTENT ENGLISH/SPANISH*

- ✓ *GOAL TO BE THE INFO CENTER FOR COMMUNITY*

- ✓ *CITY DEDICATED WEBPAGE TO COVID-19 RELATED INFO – DAILY*

- ✓ *CREATED A SOCIAL MEDIA PLATFORM*

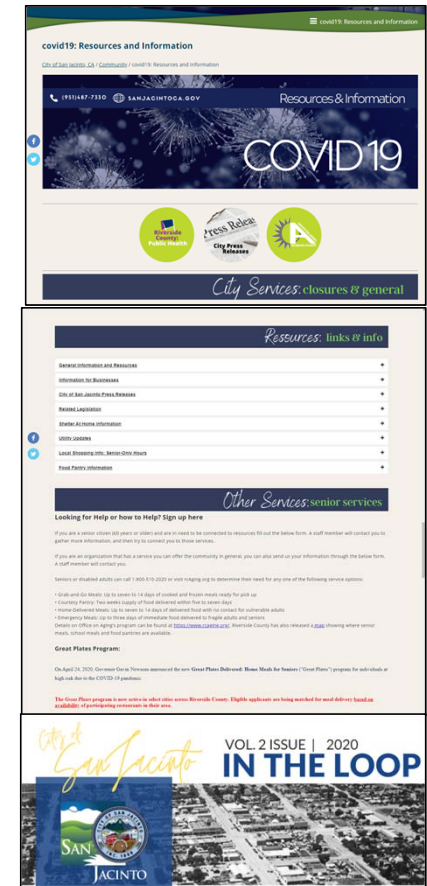
- ✓ *FACEBOOK, TWITTER, INSTAGRAM, LINKED-IN, NEXTDOOR, ENEWSLETTER – “IN THE LOOP”*

- ✓ *MONTHLY SOCIAL MEDIA CAMPAIGNS CONNECTED TO BEING WELL*

- ✓ *OLD SCHOOL DIRECT MAIL TO ALL RESIDENTS W/TEAR OFF RETURN SLIP FOR SENIORS TO INFORM CITY OF NEEDS*

- ✓ *ADVERTISEMENT IN “LOCAL” NEWSPAPERS & COUPON MAILERS TO INFORM COMMUNITY OF WHICH BUSINESSES WERE OPEN DURING COVID-19*

- ✓ *ON-LINE SURVEY TO RESIDENTS RE: NEW RETAILERS*

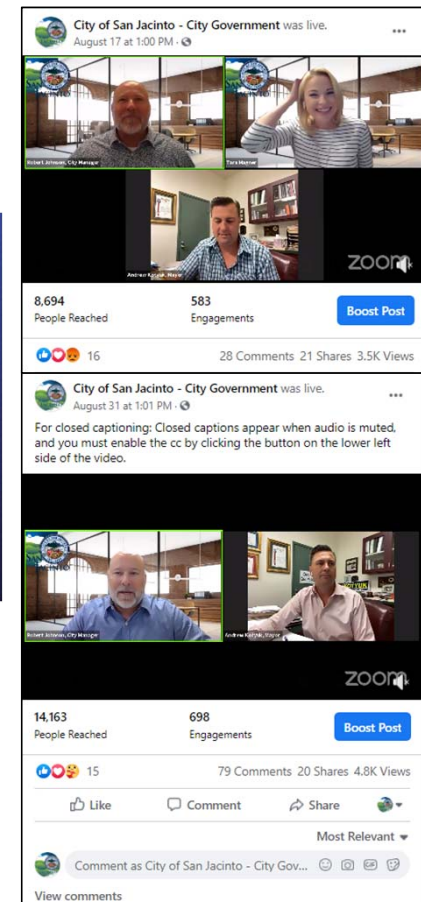


WHAT TO DO...



CREATED WEEKLY FACEBOOK LIVE CALLED "SAN JACINTO LIVE"

- ✓ WEEKLY LIVE SCRIPTED BROADCAST W/MAYOR, CITY MANAGER & MANAGEMENT STAFF
- ✓ UPDATE RESIDENTS AND BUSINESS COMMUNITY WITH INFORMATION
 - ✓ COVID RELATED STATISTICS & DATA
 - ✓ SR. NUTRITION PROGRAM
 - ✓ SCHOOL DISTRICT FOOD DISTRIBUTION
 - ✓ WATER PAYMENTS
 - ✓ PAYMENT ASSISTANCE
 - ✓ COUNTY PROGRAMS TO ASSIST BUSINESSES
 - ✓ GREAT PLATES FOOD DELIVERY PROGRAM
 - ✓ ANIMAL SHELTER INFORMATION
 - ✓ SALVATION ARMY NEEDS/DONATIONS
 - ✓ RAIN OR SHINE – EVERY MONDAY @ 1PM THE CITY IS LIVE AND PROVIDING INFORMATION AND ANSWERING QUESTIONS
 - ✓ CITY CONTROLS CONTENT, MESSAGING, PROVIDES DIRECT FEEDBACK



WHAT TO DO...

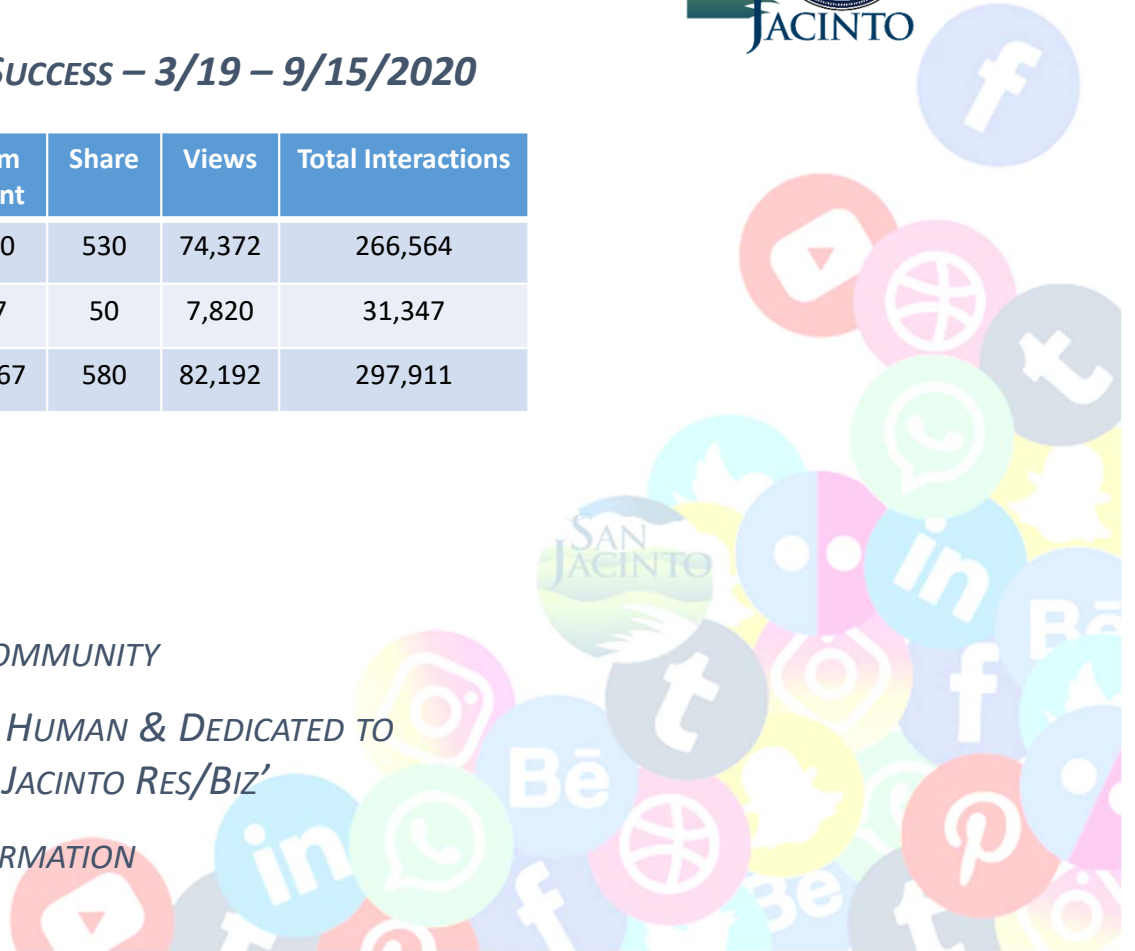


“SAN JACINTO LIVE” STATISTICS PROVE SUCCESS – 3/19 – 9/15/2020

FBLive	Reach	Engage	Com ment	Share	Views	Total Interactions
28@SJ Live	158,988	31,694	980	530	74,372	266,564
5@3ThingsTh	21,422	1,968	87	50	7,820	31,347
TOTALS	180,410	33,662	1,067	580	82,192	297,911

SOCIAL MEDIA PLATFORM GOALS

- *CONNECT COMMUNITY TO CITY HALL*
- *PROVIDE POSITIVE MESSAGING TO COMMUNITY*
- *SHOW IN REAL TIME THAT STAFF ARE HUMAN & DEDICATED TO IMPROVING QUALITY OF LIFE OF SAN JACINTO RES/BIZ'*
- *HAVE FUN PROVIDING FACTUAL INFORMATION*



WHAT TO DO...



WHAT'S NEXT?

- ✓ *SJLIVE SPUN OFF A NEW SERIES WITH THE CITY MANAGER "3 THINGS THURSDAY @ 3PM"*
 - ✓ *THIS IS WHERE TALK ABOUT THREE THINGS THURSDAY AT 3PM*
- ✓ *DEVELOPMENT ROUND TABLES*
 - ✓ *DEVELOPERS*
 - ✓ *BROKERS*
 - ✓ *BUSINESS LEADERS*
 - ✓ *MEASURE V EDUCATION: 2020 SALES TAX INFO*
- ✓ *IGNITE SAN JACINTO – COMMUNITY OUTREACH PROGRAMS*
- ✓ *LAUNCHED VIRTUALLY JULY 1ST*
 - ✓ *HOW TO CREATE YOUR OWN VEGETABLE GARDEN*
 - ✓ *HOME COMPOSTING WORKSHOP*
 - ✓ *COMMUNITY MEETINGS FOR GRANT APPLICATIONS*
 - ✓ *THE POSSIBILITIES ARE ENDLESS*





WHAT TO DO WHEN IN-PERSON ENGAGEMENT ISN'T POSSIBLE



ROBERT (ROB) JOHNSON
CITY MANAGER
CITY OF SAN JACINTO

League of CA Cities
Annual Conference

October 8, 2020

City of San Jacinto

www.sanjacintoca.gov

citymanager@sanjacintoca.gov

951-487-7330



City of Arcata

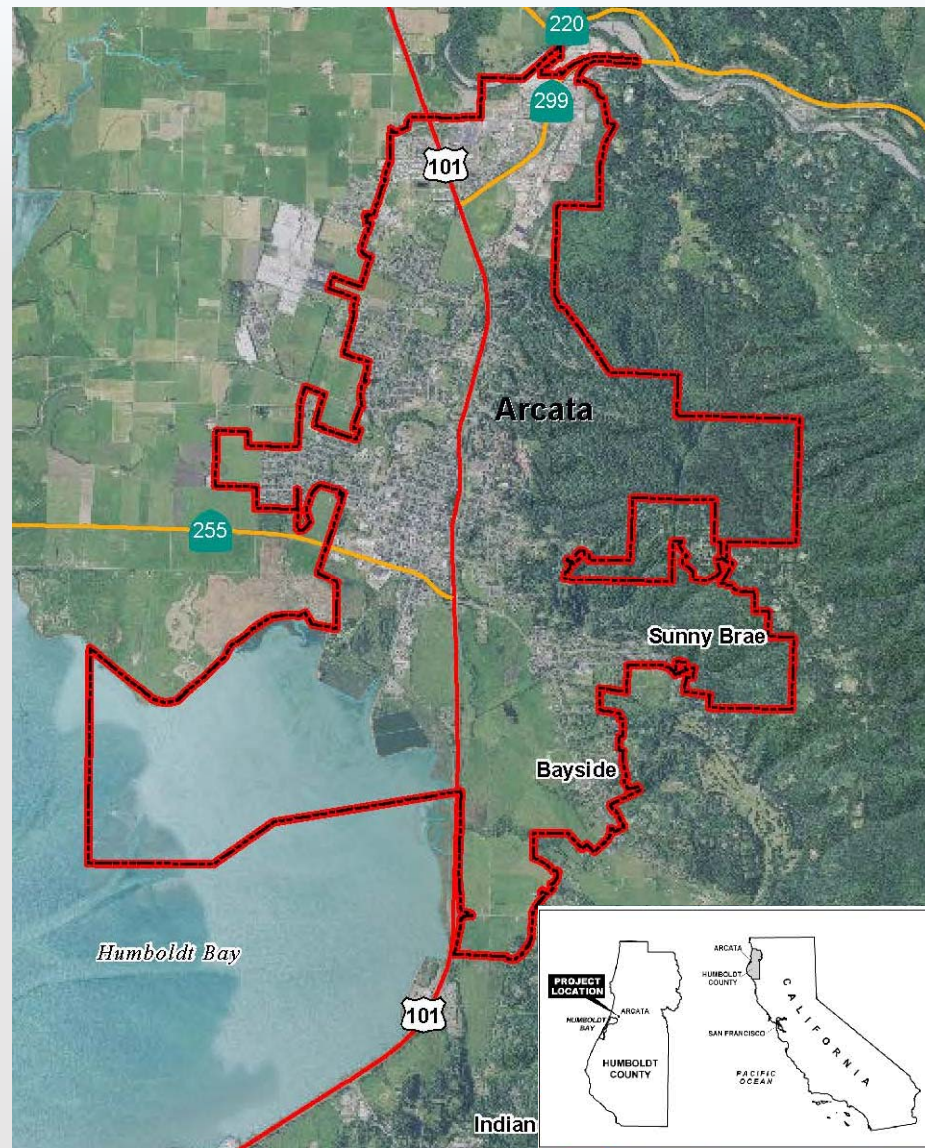


David Loya,
Community Development Director

ENGAGEMENT IN A COVID WORLD



David Loya
Community Development Director
City of Arcata



LITTLE CITY WITH BIG IDEAS

Population 18,000

\$45M annual budget

11 sq. miles

H.S.U.

Local Coastal Program Comprehensive Update

General Plan Major Update

Infill Planning – Gateway Specific Plan

Strategic Arts Plan

Planning Commission Meetings

Council Meetings

10 Committees

PROOF OF PUBL

Continued



NOTICE OF PUBLIC HEARING CITY OF ARCATA ZONING

ADMINISTRATOR
August 20, 2020, at 2:00 p.m. teleconference by Zoom Video Communications.

NOTICE IS HEREBY GIVEN that the Zoning Administrator of the City of Arcata will conduct a Public Hearing on Thursday, August 20, 2020, at 2:00 p.m. Consistent with Executive Orders N-25-20 and N-29-20 from the Executive Department of the State of California and the Humboldt County Public Health Officer's March 19, 2020, Shelter-in-Place Order, the Zoning Administrator's meeting location will not be physically open to the public and the zoning administrator and staff will be teleconferencing into the meeting via Zoom Video Communications.

How to Observe the Meeting:
To maximize public safety while still maintaining transparency and public access, members of the public can observe the meeting on Zoom by following this link at the set day and time of the meeting: <https://zoom.us/j/98437465181>

Project Description:
The applicants propose a minor subdivision of the existing lot into three total parcels. The resultant parcel one to the north will be the largest, at roughly 3 acres. Parcel two will be roughly 0.5 acres and parcel 3 will be roughly one acre and will include the pre-existing detention pond that

currently provides storm water retention to the parcel. It is proposed that this pond will continue to serve the three resultant parcels. Proposed parcels two and three are currently vacant. The site lies within the Cannabis Innovation Zone-Area One.

Project Location:
5550 West End Road, Arcata

Assessor's Parcel Number: 507-251-020

Application Type: Minor Subdivision-4 of fewer parcels

Property Owner/Applicants: Axel Properties, LLC

Agent: David Crivelli, Points West Surveying

Date of application: February 28, 2020

File Number: 190-027-SUB

Zoning/ General Plan: Industrial Limited (I-L)
Coastal Zone: Not located in the Coastal Zone.

Environmental: Proposed California Environmental Quality Act Exemption, Class 15: Minor Land Divisions. \$15315.

NOTICE IS FURTHER GIVEN that the information regarding the proposed project and environmental determination may be reviewed at the Community Development Department at Arcata City Hall, 736 F St, Arcata on Monday - Thursday between the hours of 11:00 a.m. and 5:00 p.m.

NOTICE IS FURTHER GIVEN that the Zoning Administrator will consider public comment, and the entire public record on the project, prior to making any decision. All interested persons are encouraged to participate in the teleconference hearing, which will include a time for public comment. Comment may also be made in advance in writing.

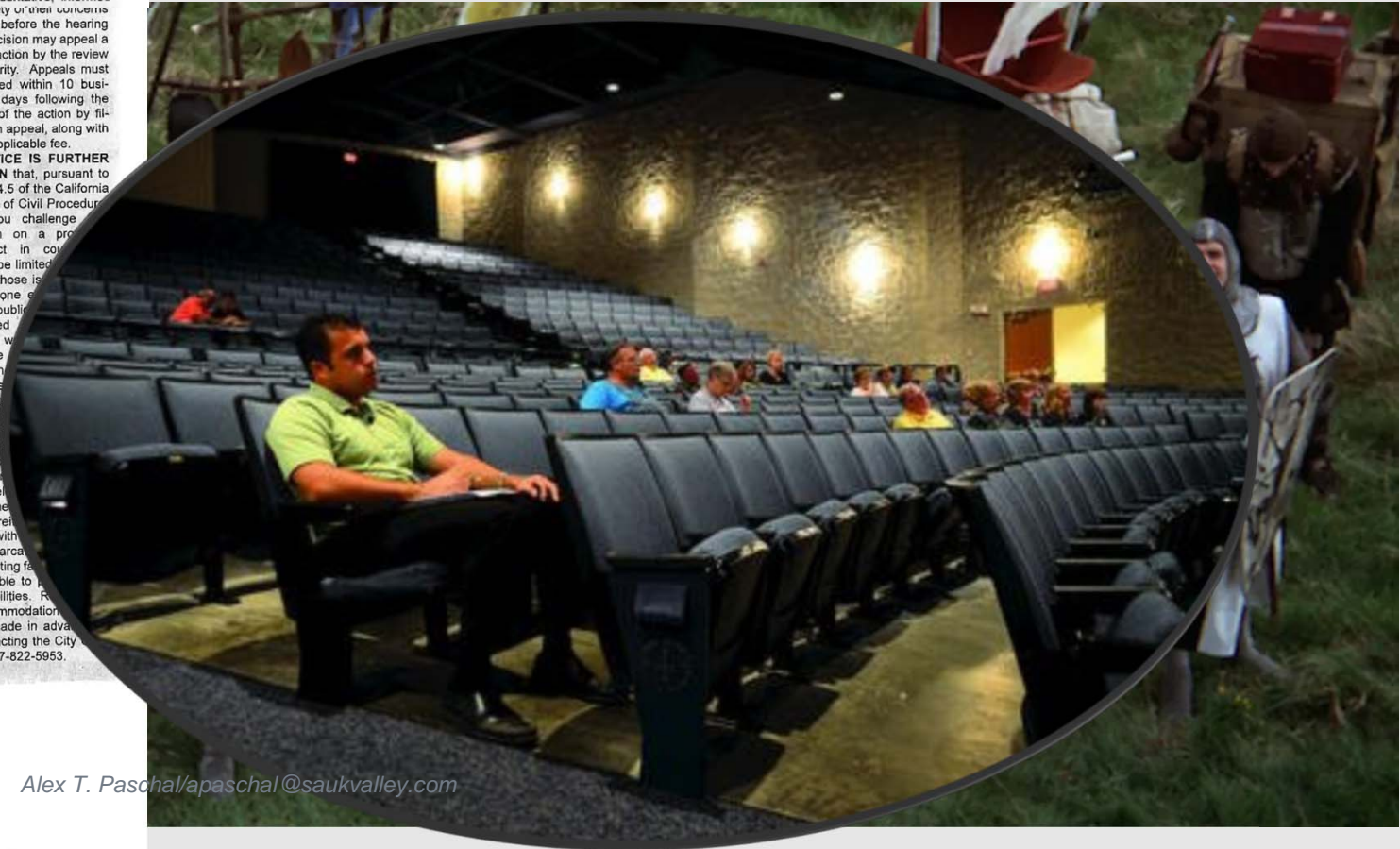
NOTICE IS FURTHER GIVEN that this action is appealable to the Planning Commission. In compliance with §9.76.030 of the City's Land Use Code, any aggrieved person who, in person, in writing, or by representative, informed the City of their concerns at or before the hearing or decision may appeal a final action by the review authority. Appeals must be filed within 10 business days following the date of the action by filing an appeal, along with the applicable fee.

NOTICE IS FURTHER GIVEN that, pursuant to §1094.5 of the California Code of Civil Procedure, "If you challenge an action on a project in compliance with the California Environmental Quality Act, only those persons who are specifically named in the project description or in the hearing notice, to the extent of their interest in the project, may file a writ of review or a writ of mandate to compel the project to proceed."

If you have any questions regarding the project, please contact the City of Arcata Planning Department at www.cityofarcata.org with the file number 190-027-SUB or direct to the Planning Department at www.cityofarcata.org with the file number 190-027-SUB. Meeting facilities are accessible to persons with disabilities. Reasonable accommodations may be made in advance by contacting the City of Arcata at 707-822-5953.

8/5

ENGAGEMENT



Alex T. Paschal/apaschal@saukvalley.com

Meaningful – Inclusive – Effective

PRINCIPLES OF ENGAGEMENT

Inclusivity

- Go to the people
- Variety in engagement
- Bilingual
- Diverse messengers
- Partnerships

Transparency

- Train Engagement
- Set expectations
- Communication
- Responsiveness

Accountability

- Perform
- Provide access to materials
- Keep folks informed

Meaningful – Inclusive – Effective

B.C.

Office Hours

Auditoriums

One-on-one

Tabling

Online/Paper

Public hearings

A.C.

Focus Group

Town Hall

Pop up

Surveys

Experts

Leaders

Zoom

Zoom

Zoom

Zoom

Zoom

YouTube

PIVOT





PIVOT

eNotifications (listserv)
Social Media
Zoom Webinared Public Meetings

Community Leaders
Subject Experts
Partners

YouTube
Public Access TV
Radio

H.S.U. Library
Zoom Webinared Meetings Targeted
Outdoor, on-site, small group, socially-distanced





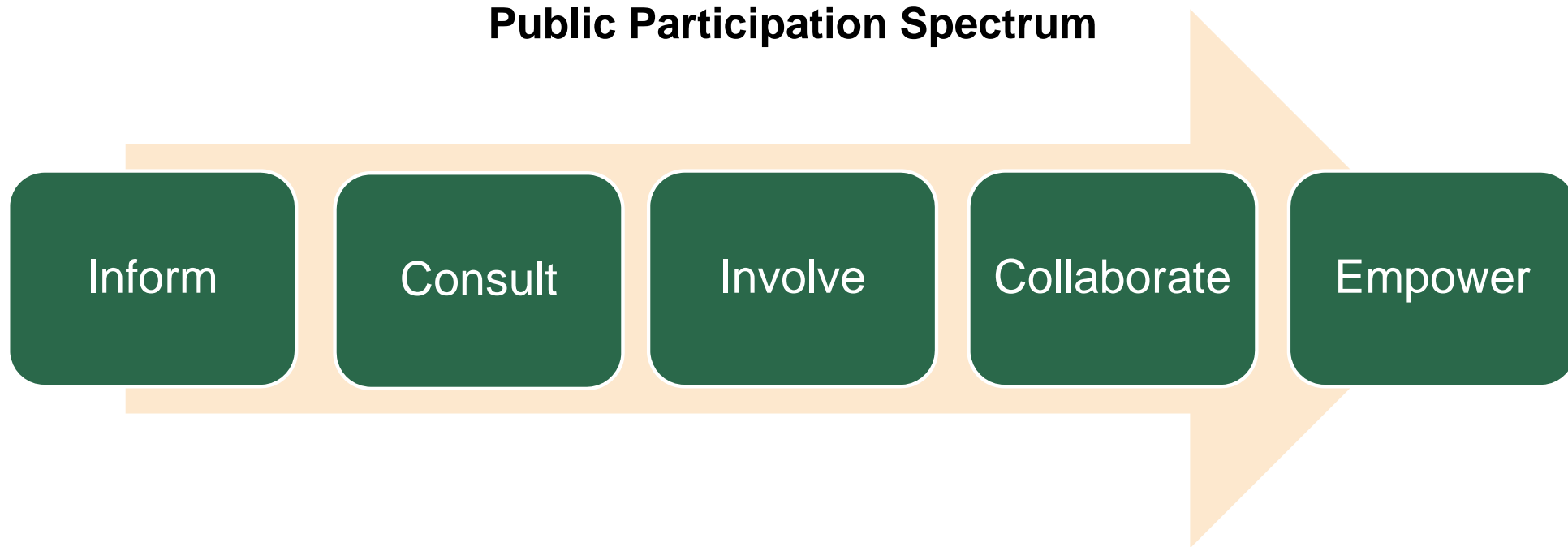
Institute for Local Government



Hanna Stelmakhovych,
Senior Program Coordinator

In-Person or Virtual – Clarify Your Engagement Goals

International Association of Public Participation (IAP2) Public Participation Spectrum



Source: <https://iap2usa.org/>

In-Person or Virtual – Clarify the Purpose

What is the purpose of your engagement?

Education

Qualitative/quantitative input

Location-based data

Transparent dialogue

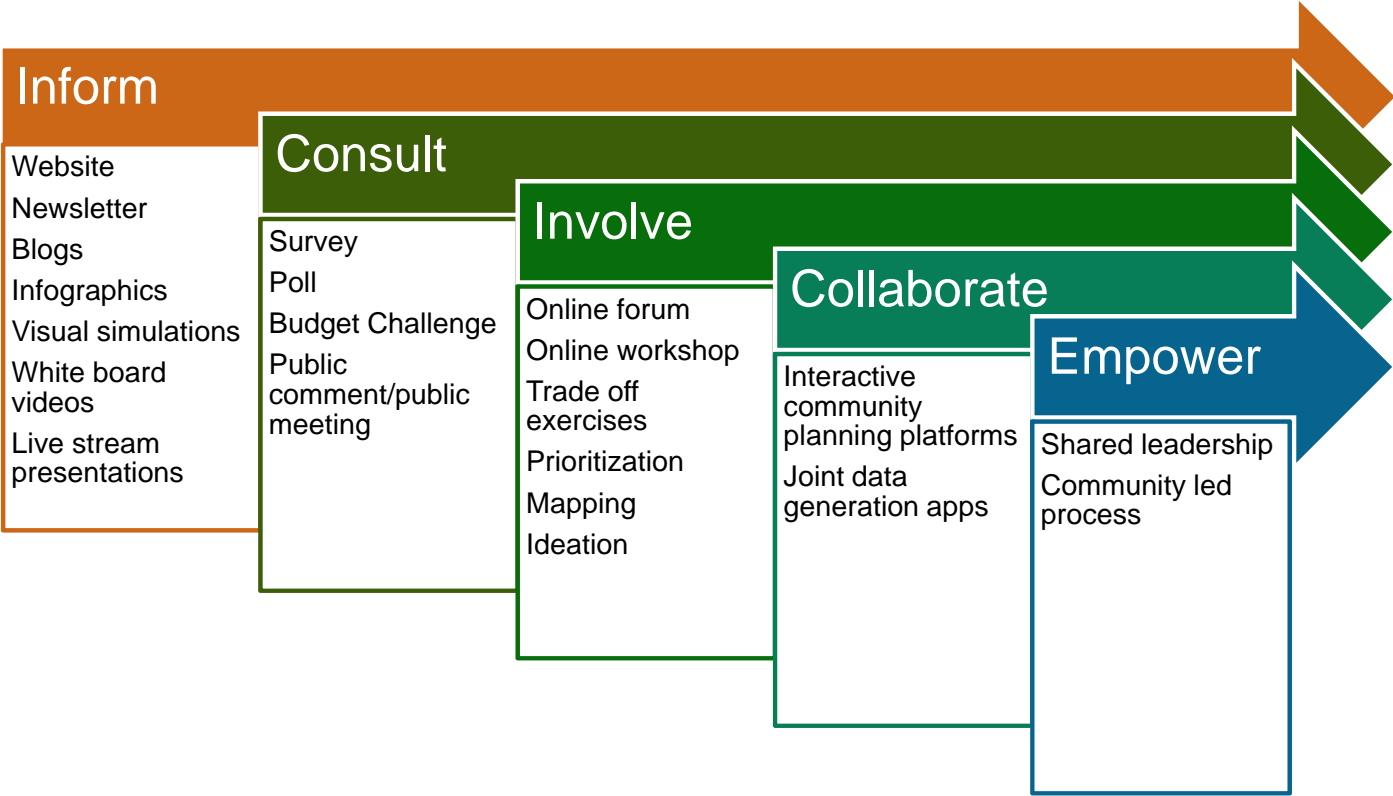
Online 'in-person' meetings/workshops

Community generated ideas

Trade off analysis/ prioritization

Online 'in-person' meetings and workshop

Virtual Engagement Choices



Examples

Inform



POWTOON



Consult



Involve



MindMixer

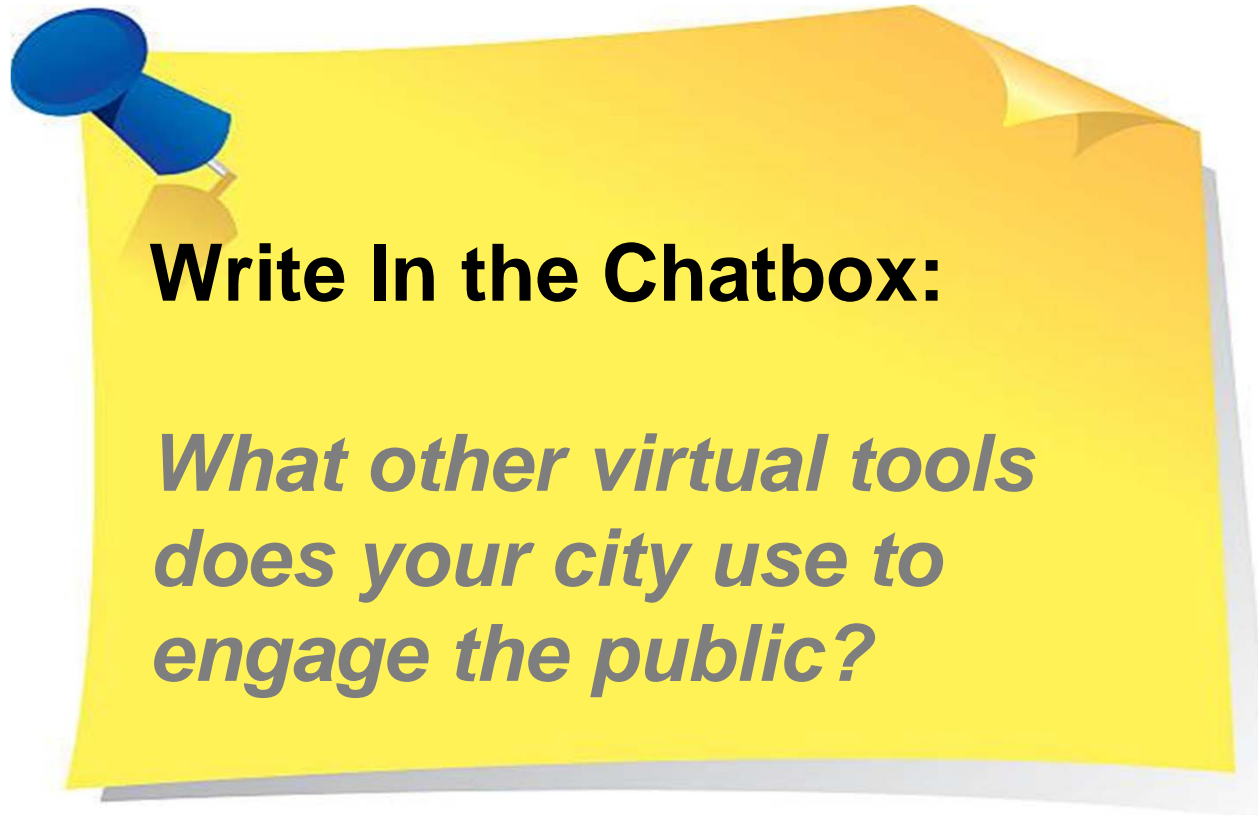


Collaborate



Empower

Chat Box Engagement



Let's Talk about Virtual 'In-person' Meetings/Workshops

Attributes

Intimidating technology

Technical and long presentations

Little or no dialogue

Public waits a long time to speak for a short time

'Zoom' fatigue/distractions/attendees doze off at meetings

Virtual Meeting Platforms



GoToWebinar



GoToMeeting®

Other platforms for online meetings, live video conversations, online events:

- Adobe Connect
- Click Meeting
- WebEx
- Remo
- Crowdcast
- Convene
- Google Hangout
- Facebook Groups

Virtual Meeting Design Tips

Explain the Platform

No "Lectures"
More Than 10-15
Min

Consider Learning
Styles

Use Visuals

Let the Audience
Tell Their Stories

Consider
Language Access
Needs

Ensure Multiple
Voices

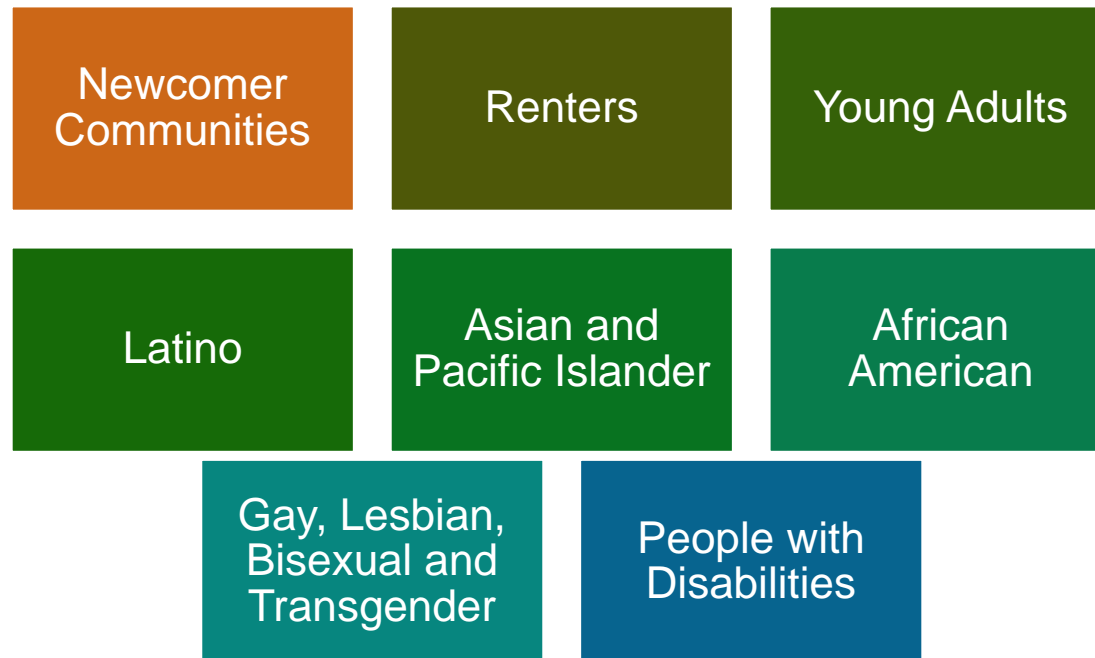
Solicit Comments
or Questions

Pick the "Right"
Platform

Virtual Meeting Interactive Techniques

- Survey/polls
- “Softball” opening question
- Large group share
- Small groups/report out
- Ice breakers
- Digital charting/typed report out
- Word clouds
- Parking lot
- Games

Reaching Beyond the “Usuals”



And... Anyone who is busy with work, kids, etc.

Addressing Virtual Engagement Challenges

Access to Internet

Learning Curve

Language Access/
Translation

Making Online
Engagement
Interactive

Access To Necessary
Technology

Key Take Aways

Takeaways

Goals and purpose for your public engagement effort should be clear

Goals, purpose, level of input desired, targeted audience as well as budget and timelines determine virtual engagement choices

There are a lot of meeting design options - design will likely determine success

Consult your community partners on how to engage 'beyond the usuals'

ILG's FREE Resources

Public Engagement Resources

- www.ca-ilg.org/engagement
 - Basics of Public Engagement
 - ILG's TIERS (Think-Initiate-Engage-Review-Shift) Public Engagement Framework
 - Language Access Tools & Support

Leadership & Governance Resources

- www.ca-ilg.org/leadership
 - Information and resources on effective boards & councils, decision-making, responsibilities and powers and more

Sustainable & Resilient Communities

- <https://www.ca-ilg.org/climate-action>
 - Sustainability Best Practices
 - Beacon Program. Build sustainable communities and share best practices

Chat Box Questions & Answers



Thank you for joining us today!

Today's Presenters



Erica L. Manuel
CEO & Executive Director
Institute for Local Government
emanuel@ca-ilg.org



Rob Johnson
City Manager
City of San Jacinto
rjohnson@sanjacintoca.gov



David Loya
Community Development Director
City of Arcata
dloya@cityofarcata.org



Hanna Stelmakhovych
Senior Program Coordinator
Institute for Local Government
hstelmakhovych@ca-ilg.org